



Ugandan North American Association (UNAA)

STATEMENT OF FINANCIAL ACTIVITY

October 2017 - September 2018

	TOTAL		% CHANGE
	OCT 2017 - SEP 2018	OCT 2016 - SEP 2017 (PY)	
Income			
Rebates and Refunds		10,323.90	-100.00 %
UNAA Annual Convention Revenue			
Boat Cruise Dinner	7,129.00	36,828.00	-80.64 %
Registration Fees			
Adv Winter Rates	19,870.00	32,670.00	-39.18 %
Child Rates	150.00	600.00	-75.00 %
Early Bird Rates	7,400.00	8,700.00	-14.94 %
On Site Summer Peak Registration		4,635.00	-100.00 %
Friday & Saturday Night Entertainment Only		120.00	-100.00 %
Sunday Dinner Gala & Dance	100.00	5,520.00	-98.19 %
Total On Site Summer Peak Registration	100.00	10,275.00	-99.03 %
Regular Spring Rates	10,950.00	56,285.00	-80.55 %
Winter Holiday Rates	5,090.00	4,700.00	8.30 %
Youth Rates	400.00	1,000.00	-60.00 %
Total Registration Fees	43,960.00	114,230.00	-61.52 %
Sponsorship		53,000.00	-100.00 %
Corporate Partners		12,500.00	-100.00 %
Total Sponsorship		65,500.00	-100.00 %
Trade & Investment Forum	50.00	400.00	-87.50 %
Vendor Table & Exhibitors	1,570.00	5,860.00	-73.21 %
Total UNAA Annual Convention Revenue	52,709.00	222,818.00	-76.34 %
UNAA National Revenue		52,480.00	-100.00 %
Membership Dues			
New Member	1,350.00	26,470.00	-94.90 %
Renewing Member	460.00	4,110.00	-88.81 %
Total Membership Dues	1,810.00	30,580.00	-94.08 %
Total UNAA National Revenue	1,810.00	83,060.00	-97.82 %
Unapplied Cash Payment Income	50,000.00		
Uncategorized Income	146,276.00		
Total Income	\$250,795.00	\$316,201.90	-20.69 %
GROSS PROFIT	\$250,795.00	\$316,201.90	-20.69 %
Expenses			
Boat Cruise Payment		37,517.00	-100.00 %
Office Expenses and General Supplies	552.00	199.94	176.08 %
Purchases	6,649.97	4,729.36	40.61 %
QuickBooks Payments Fees	8.44	216.30	-96.10 %
Registration Usher Payments		264.00	-100.00 %
Seattle Boat Cruise refund	390.00		

	TOTAL		
	OCT 2017 - SEP 2018	OCT 2016 - SEP 2017 (PY)	% CHANGE
Seattle Boat Cruise Transportation	6,701.40		
UNAA Annual Convention Expenses	1,500.00	7,053.54	-78.73 %
Boat Cruise Dinner	33,650.00		
Communication, Advertising and Promotion		380.00	-100.00 %
Flyers and Graphics		5,477.77	-100.00 %
Social Media Ads		375.05	-100.00 %
Total Communication, Advertising and Promotion		6,232.82	-100.00 %
Decorations	1,500.00	2,000.00	-25.00 %
Entertainment		1,500.00	-100.00 %
Audio Visual	15,000.00	15,000.00	0.00 %
Miss UNAA Pageant	1,439.94	2,500.00	-42.40 %
Performer Fees	26,300.00	600.00	4,283.33 %
Performers Travel Expenses	18,055.00		
Performers Visa Applications	1,920.00	5,000.00	-61.60 %
Total Entertainment	62,714.94	24,600.00	154.94 %
Hotel Payments	141,357.72	142,431.28	-0.75 %
Program Book and Digital Signages		3,482.79	-100.00 %
Refunds	357.14	6,236.90	-94.27 %
Registration Equipment and Supplies	1,800.00		
Security		2,400.00	-100.00 %
Transportation	1,501.95	16,495.90	-90.90 %
Total UNAA Annual Convention Expenses	244,381.75	210,933.23	15.86 %
UNAA National Expenses		16.99	-100.00 %
Accounting, Legal & Professional Fees	1,000.00	1,400.00	-28.57 %
Accountant		1,440.00	-100.00 %
Legal Fees	17,500.00		
Total Accounting, Legal & Professional Fees	18,500.00	2,840.00	551.41 %
Bank Transaction Charges and Service Fees	39.90	826.86	-95.17 %
American Express	95.40	95.40	0.00 %
Bank Charges	239.00	775.00	-69.16 %
BankCard Monthly Service Fee	512.82	2,154.18	-76.19 %
BOA Monthly Fees		105.00	-100.00 %
PayPal Fees	528.00	472.98	11.63 %
Wire Transfer		35.00	-100.00 %
Total Bank Transaction Charges and Service Fees	1,415.12	4,464.42	-68.30 %
Community Outreach & Mobilization	2,500.00	28,371.21	-91.19 %
Dues & Subscriptions	479.40	479.40	0.00 %
Constant Contact	839.83	863.04	-2.69 %
MemberClicks	453.20	4,579.35	-90.10 %
RingCentral UNAA Phone	288.60	368.61	-21.71 %
Total Dues & Subscriptions	2,061.03	6,290.40	-67.24 %
Electoral Commission		4,835.38	-100.00 %
Total UNAA National Expenses	24,476.15	46,818.40	-47.72 %
Uncategorized Expense		2,009.41	-100.00 %
Total Expenses	\$283,159.71	\$302,687.64	-6.45 %
NET OPERATING INCOME	\$ -32,364.71	\$13,514.26	-339.49 %

	TOTAL		
	OCT 2017 - SEP 2018	OCT 2016 - SEP 2017 (PY)	% CHANGE
NET INCOME	\$ -32,364.71	\$13,514.26	-339.49 %